| Supplementary Materials for the Financial Results Briefing | | discrepancy between this translated document and the Japan | nese original, the original shall prevail. | RIKEN TECHNOS CORPORATION | | | |
|---|--|--|--|--|---|--|--|
| | Fiscal year ended March 2020 (from April 2019 to March 2020) | Fiscal year ended March 2021 (from April 2020 to March 2021) | Fiscal year ended March 2022 (from April 2021 to March 2022) | Fiscal year ended March 2023 (from April 2022 to March 2023) | Fiscal year ended March 2024 (from April 2023 to March 2024) | Fiscal year ended March 2025 (from April 2024 to March 2025) | |
| Financial results Consolidated | Net sales 98,808 Operating profit 5,581 Ordinary profit 5,670 Net profit 3,064 Total assets 91,868 Net assets 57,586 | Net sales 88,224 Operating profit 5,5313 Ordinary profit 5,652 Net profit 3,234 Total assets 95,208 Net assets 61,076 | Net sales 109,923 Operating profit 6,292 Ordinary profit 6,889 Net profit 3,941 Total assets 102,641 Net assets 65,448 | Net sales 123,497 Operating profit 7,506 Ordinary profit 7,964 Net profit 4,557 Total assets 112,002 Net assets 72,165 | Net sales 125,739 Operating profit 8,775 Ordinary profit 9,544 Net profit 6,880 Total assets 115,650 Net assets 74,017 | Net sales 128,141 Operating profit 10,488 Ordinary profit 10,587 Net profit 7,370 Total assets 116,469 Net assets 75,780 | |
| ROS: Ratio of operating profit to net sales ROA: Ratio of ordinary profit to total assets ROE: Ratio of net profit to equity capita | ROS 5.6% ROA 6.1% | ROS 6.0% ROA 6.0% ROE 6.3% | ROS 5.7% ROA 7.0% ROE 7.1% | ROS 6.1% ROA 7.4% ROE 7.5% | ROS 7.0% ROA 8.4% ROE 10.8% | ROS 8.2% ROA 9.1% ROE 11.4% | |
| Financial results Non-consolidate | Net sales | Net sales 35,516 Operating profit 1,466 Ordinary profit 3,188 Net profit 2,652 Total assets 65,739 Net assets 48,140 | Net sales 43,578 Operating profit 2,567 Ordinary profit 4,260 Net profit 3,615 Total assets 71,698 Net assets 50,805 | Net sales 57,080 Operating profit 3,179 Ordinary profit 5,332 Net profit 4,232 Total assets 76,493 Net assets 54,469 | Net sales 61,031 Operating profit 4,048 Ordinary profit 6,709 Net profit 6,640 Total assets 78,494 Net assets 53,793 | Net sales 62,325 Operating profit 4,709 Ordinary profit 7,245 Net profit 6,926 Total assets 73,453 Net assets 52,156 | |
| | Export sales 1,905 Ratio 4.6% | Export sales 1,576 Ratio 4.4% | Export sales 2,433 Ratio 5.6% | Export sales 2,582 Ratio 4.5% | Export sales 5,859 Ratio 9.6% | Export sales 6,440 Ratio 10.3% | |
| Business environment Japan | In the automotive industry, the number of customers slowed due to the COVID-19 pandemic in addition to consumers' declining buying inclination caused by the consumption tax increase. In the building materials industry, housing starts decreased. In the home appliance industry, net sales fell below those of the previous year due to a reverse effect of the last-minute surge in demand for white goods before the consumption tax increase, the impact of a warm winter, and other factors. Capital investment and consumer spending were on a gradual recovery trend in the first half, but slowing down in the second half. | | continued to recover. | Although part of companies' production activities seemed to be weak, consumer spending was recovering moderately, so overall economy were picking up. In the building materials market, housing starts weakened. In the automotive market, automobile production recovered globally. The home appliances market remained steady. | | As the employment and income environment improved, although consumer spending was sluggish in some areas due to high prices, inbound related demand was firm. Also, the recovery in new car sales resulted in a moderate recovery. | |
| US | Manufacturing industries continued to be weak. | The business environment showed a recovery trend due partly to economic measures although the impact of the COVID-19 pandemic persisted. | by-step resumption of economic activities and the effect of | The economy continued to be steady even under high inflation and high interest rates, but gradually slowed down. Chronic labor shortages persisted. | Consumer spending and capital investment remained steady due to the steady employment and income environment. | Uncertain conditions including policy trends continued, but consumer spending and capital investment were steady. | |
| Asia | Affected by the US-China trade conflict, economic slowdown continued. | Although the impact of the COVID-19 pandemic persisted, the economy gradually recovered in China. | economic measures. The overall business environment was on a recovery trend due to the step-by-step resumption of economic activities and the effect of economic measures, although the improvement slowed, caused by the impact of resurgence of COVID-19 in some regions. | Although the business environment was at a standstill in some regions due to resurgence of COVID-19, it gradually recovered | Affected by the deceleration of the Chinese economy due to the stagnation of the real estate market in China, the future outlook remained uncertain. | Uncertain future outlook, including concerns about the Chinese economy and the situation in the Middle East. | |
| Sales | Transportation Domestic revenue decreased because the automotive market remained sluggish. Overseas revenue decreased due to the impact of sluggish markets in North America, China and India, despite steady sales of compounds in the automotive market in ASEAN. | Transportation Domestic revenue decreased and did not reach the previous year's level although the automotive market recovered from the second half. Overseas revenue decreased and did not reach the previous year's level although the automotive market in China recovered early and the automotive markets in North America, ASEAN and India turned to a recovery trend from July. | elastomer compounds despite the impact of decreased production caused by the semiconductor shortage. Revenue increased due to higher sales of compounds resulting from a recovery of the automotive market. | Transportation Revenue increased due to recovery of automobile production in Japan and overseas as well as increasing product prices for raw materials price hikes. | Transportation Domestic revenue increased due to recovery of the automotive market and higher sales of elastomer compounds in that market. Overseas revenue increased due to higher sales in North America and India resulting from the recovery of Japanese automobile production, despite a decrease in Japanese automobile production in the Chinese market. | Overseas, although sales decreased in conjunction with lower | |
| | the consumer goods market. Revenue increased in the food packaging market due to expanded sales of wrap products. Overseas revenue decreased due to lower sales of compounds in the consumer goods markets in ASEAN and North America as well as lower sales of wrap products in China, despite the steady medical markets. | consumer goods market. Overseas revenue increased due to higher sales in the consumer goods and medical markets in ASEAN. | Daily Life & Healthcare Domestic revenue increased due to expanded sales of PVC compounds and media and sign films in the consumer goods market as well as commercial-grade wraps in the food packaging market. Overseas revenue increased due to expanded sales of PVC compounds for the consumer goods market in the US and ASEAN. | Daily Life & Healthcare Domestic revenue increased due to expanded sales of elastomer compounds for the medical market. Overseas revenue increased due to higher sales of medical PVC compounds in ASEAN. | Daily Life & Healthcare Domestic revenue increased due to strong sales of PVC compounds for consumer goods and small-roll wrap products, despite lower sales of elastomer compounds for consumer goods. Overseas revenue decreased due to lower sales of PVC compounds for the consumer goods market in Thailand. | Daily Life & Healthcare Despite lower sales of PVC compounds for consumer goods, domestic revenue increased due to higher sales of small-roll wrap products and elastomer compounds for consumer goods. Overseas revenue increased due to higher sales of PVC compounds for medical and consumer goods. | |
| | Electronics Domestic revenue decreased as sales of compounds in the energy and telecommunications markets as well as large project of film products in the optical field fell below those of the previous year. Overseas revenue increased due to higher sales of compounds in the energy market in the US, despite lower sales of compounds resulting from the economic slowdown in the telecommunications market in China. | Electronics Domestic revenue decreased as sales in the energy market fell below those of the previous year, despite expanded sales of RIKEGUARD. Overseas revenue decreased due to sluggish sales for the energy market in Indonesia, despite higher sales in North America and Thailand. | Electronics Domestic revenue increased due to expanded sales of PVC compounds in the energy and telecommunications markets. Overseas revenue increased due to higher sales of PVC compounds globally. | Electronics Domestic revenue increased due to higher sales of electric power and industrial PVC compounds. Overseas revenue increased due to expanded sales of automotive thermal barrier films in addition to higher sales of PVC compounds in the US, ASEAN and China. | | Electronics Despite higher sales of compounds for robotics, FA, and semiconductors, domestic revenue decreased due to a decrease in sales of functional compounds and functional films Overseas revenue increased due to higher sales of PVC compounds in the Chinese, U.S., and Thai markets. | |
| | Building & Construction Domestic sales increased due to the adoption of new designs for interior films, etc. in the non-housing market. In addition, domestic revenue increased due to sales contributed by the design company which became a subsidiary in the previous year. Overseas revenue decreased due to lower sales of compounds for the building materials market in North America and interior films in Compound Children. | Overseas revenue increased due to higher sales of compounds in Thailand. | Building & Construction Domestic revenue increased due to expanded sales of compounds and films for the housing and non-housing markets. Overseas revenue increased due to higher sales of compounds and films for housing markets which were strong owing to the economic recovery in the US. | Building & Construction Domestic revenue, especially revenue from compounds for the housing and non-housing markets, increased due partly to increasing product prices for raw materials price hikes, although the housing market remained flat. Overseas revenue increased due to higher sales of compounds and films in the US. | Building & Construction Domestic revenue increased due to higher sales of films for the non-housing market and PVC compounds for resin sashes owing to the government's 2023 campaign to promote energy conservation in homes. Overseas revenue decreased due to lower sales of PVC compounds for the building materials market in the US. | Building & Construction Domestic revenue decreased due to lower sales of PVC compounds for resin sashes as special demand settled down as well as lower sales of films for building materials due to sluggishness in the construction market. Overseas revenue decreased due to lower sales of PVC compounds for the building materials market in the U.S. | |
| Consolidated net sales by region (Unit: million yet | Japan 56,388 57.1% Asia 29,589 29,9% North America 12,436 12,6% Other 396 0.4% Total 98,808 100.0% Transportation | Japan 50,561 57.3% Asia 26,075 29.6% North America 11,272 12.8% Other 317 0.3% Total 88,224 100.0% Transportation 317 0.3% | Japan 57,425 52.2% Asia 35,633 32.4% North America 16,319 14.8% Other 547 0.5% Total 109,923 100.0% Transportation 100.0% | Japan 60,072 48.6% Asia 41,838 33.9% North America 21,104 17.1% Other 483 0.4% Total 123.497 100.0% Transportation | Japan 63,059 50.2% Asia 43,028 34.2% North America 19,266 15.3% Other 396 0.3% Total 125,739 100.0% Transportation | Japan 62,900 49,1% Asia 44,451 34,7% North America 20,408 15,9% Other 382 0,3% Total 128,141 100,0% Transportation | |
| Profit | Profit decreased due to increased costs, including capital investment in Japan and ASEAN. Daily Life & Healthcare | Profit decreased due to a decrease in sales volumes, although the market seemed to recover. Daily Life & Healthcare | Profit increased due to higher sales in Japan. Daily Life & Healthcare | Profit increased due to higher sales in Japan and overseas. Dally Life & Healthcare | Profit decreased due to lower sales as Japanese automobile production decreased in China and delay in increasing prices for some raw materials price tilkes. Daily Life & Healthcare | Profit increased due to new sales expansion of elastomer compounds in Japan and sales price optimization in Japan and overseas. Dally Life & Healthcare | |
| | Profit increased due partly to contribution of the productivity improvement. Electronics Profit decreased due to a decrease in sales volumes in the optical | Profit increased due to higher sales in the medical and food packaging markets. Electronics Profit increased due to higher sales of antivirus films. | Profit decreased due to raw materials price hikes. Electronics Profit increased due to higher sales of PVC compounds in Japan | Profit decreased due to raw materials price hikes. Electronics | Profit increased due to higher sales of PVC compounds for consumer goods and small-roll wrap products. Electronics Profit increased due to higher sales of PVC compounds in | Profit increased due to higher sales of small-roll wrap products and higher overseas sales of PVC compounds for medical and consumer goods as well as sales price optimization. Electronics Profit decreased due to lower sales of functional films. | |
| | field. Building & Construction Profit increased due to higher sales of high-value-added products | Building & Construction Profit decreased due to weak sales in Japan. | and overseas. Building & Construction Profitability was restored by higher sales in Japan and overseas. | Profit increased due to higher sales in Japan and overseas. Building & Construction Profit decreased due to lower sales of films in Japan. | Indonesia and expanded sales of functional films. Building & Construction Sales of PVC compounds for overseas building materials markets | Building & Construction | |
| | in Japan. | | , , , | | decreased and domestic sales of films for the non-housing market and PVC compounds for resin sashes increased, but profit remained at the same level as the previous year. | | |
| Capital investments (Unit: million yet | Food Packaging 210 Other 661 Total 3,785 | Compounds 1,651 Films 490 Food Packaging 263 Other 1,274 Total 3,680 | Compounds 895 Films 421 Food Packaging 291 Other 893 Total 2,500 | Compounds 2,053 Films 385 Food Packaging 225 Other 1,247 Total 3,910 | Compounds 2,378 Films 372 Food Packaging 274 Other 1,108 Total 4,132 | Compounds 3,325 Films 324 Food Packaging 479 Other 780 Total 4,907 | |
| Research and development (R&D) core | First fiscal year of the three-year medium-term business plan. Expanded elastomer facilities in Japan and started operations. Commenced work to expand the research and development center (Kamata). Implemented the purchase of treasury shares. Acquired the business of "ICE-µ" thermal barrier film applied to automobile window glass. Converted convertible bonds of 3,545 million yen and redeemed convertible bonds of 455 million yen. | 1,440 million yen Second fiscal year of the three-year medium-term business plan. Completed work to expand the research and development center (Kamata). Implemented the cancellation of 2 million treasury shares. RIKEN (THAILAND) CO., LTD. integrated the PVC compound business of SCG Chemicals Co., Ltd. in Thailand. Acquired the ACS resin assets. Decided on a merger of RIKEN FABRO CORPORATION, which was a wholly-owned consolidated subsidiary. | 1,566 million yen Third fiscal year of the three-year medium-term business plan. Decided to expand at RIKEN (THAILAND) CO., LTD. Decided to expand at RIKEN VIETNAM CO., LTD. Implemented absorption-type merger of RIKEN FABRO CORPORATION, which was a wholly-owned consolidated subsidiary. (Merger date: January 1, 2022) Selected the Prime Market from the new market segments of the Tokyo Stock Exchange. (Transition date: April 4, 2022) | 1,631 million yen First fiscal year of the three-year medium-term business plan. Decided to expand at RIKEN ELASTOMERS CORPORATION. Transitioned to the Prime Market of the Tokyo Stock Exchange's new market segments. (Transition date: April 4, 2022) Implemented disclosure based on the recommendations of the Task Force on Climate-related Financial Disclosures (TCFD). Decided on a merger of RIKEN TECHNOS INTERNATIONAL CORP., which was a wholly-owned consolidated subsidiary. | 1,893 million yen Second fiscal year of the three-year medium-term business plan. Decided to expand elastomer production facilities of the Mie Factory. Expanded production facilities at RIKEN (THAILAND) CO., LTD. and started operations. Decided on and implemented the purchase of treasury shares. Identified important topics (materiality) regarding sustainability. Issued the Integrated Report. Implemented absorption-type merger of RIKEN TECHNOS INTERNATIONAL CORP., which was a wholly-owned consolidated subsidiary. | 1,976 million yen Third fiscal year of the three-year medium-term business plan. Expanded production facilities at RIKEN VIETNAM CO., LTD. and started operations. Expanded production facilities at RIKEN ELASTOMERS CORPORATION and started operations. Decided on and implemented the purchase of treasury shares. | |

Trend of Net Sales by Segment

Trend of Consolidated Financial Results

| | Solidated i mancial Nesults | | | (| (Unit: million yeı | n, %, persons |
|---------------|--|-----------|-----------|-----------|--------------------|---------------|
| | Fiscal year | FY2020 | FY2021 | FY2022 | FY2023 | FY2024 |
| | From | 2020/4/1 | 2021/4/1 | 2022/4/1 | 2023/4/1 | 2024/4/1 |
| | То | 2021/3/31 | 2022/3/31 | 2023/3/31 | 2024/3/31 | 2025/3/31 |
| Profitability | Net sales | 88,224 | 109,923 | 123,497 | 125,739 | 128,14 |
| | Operating profit | 5,313 | 6,292 | 7,506 | 8,775 | 10,488 |
| | Ratio of operating profit to net sales (ROS) | 6.0 | 5.7 | 6.1 | 7.0 | 8.2 |
| | Ordinary profit | 5,652 | 6,889 | 7,964 | 9,544 | 10,58 |
| | Ratio of ordinary profit to net sales | 6.4 | 6.3 | 6.4 | 7.6 | 8. |
| | Net profit | 3,234 | 3,941 | 4,558 | 6,880 | 7,37 |
| | Ratio of net profit to net sales | 3.7 | 3.6 | 3.7 | 5.5 | 5. |
| | Basic earnings per share | 51.22 | 62.47 | 72.11 | 114.24 | 137.6 |
| Safety | Net assets | 61,076 | 65,448 | 72,165 | 74,017 | 75,78 |
| | Total assets | 95,208 | 102,641 | 112,002 | 115,650 | 116,46 |
| | Equity capital | 53,741 | 57,762 | 63,196 | 64,440 | 64,86 |
| | Net assets per share | 852.51 | 914.83 | 999.00 | 1,171.61 | 1,267.5 |
| | Equity-to-asset ratio | 56.4 | 56.3 | 56.4 | 55.7 | 55. |
| | Current ratio | 205.0 | 207.3 | 211.6 | 202.7 | 212. |
| | Fixed long term conformity rate | 62.9 | 59.0 | 58.3 | 62.0 | 59. |
| | Interest coverage ratio | 67.0 | 40.1 | 53.2 | 38.0 | 40. |
| Efficiency | Ratio of ordinary profit to total assets (ROA) | 6.0 | 7.0 | 7.4 | 8.4 | 9. |
| | Ratio of net profit to equity capital (ROE) | 6.3 | 7.1 | 7.5 | 10.8 | 11. |
| Cash flows | Cash flows from operating activities | 9,387 | 4,572 | 8,524 | 10,753 | 11,54 |
| | Cash flows from investing activities | △ 3,002 | △ 2,438 | △ 3,955 | △ 1,668 | △ 3,15 |
| | Cash flows from financing activities | △ 2,796 | △ 2,946 | △ 2,335 | △ 11,120 | △ 6,51 |
| | Cash and cash equivalents at end of period | 21,080 | 20,677 | 23,454 | 21,852 | 24,44 |
| Share price | Year-end share price | 516 | 457 | 589 | 1,004 | 1,04 |
| | PER | 10.1 | 7.3 | 8.2 | 8.8 | 7. |
| | PBR | 0.61 | 0.50 | 0.59 | 0.86 | 8.0 |
| Dividend | Dividend per share | 16.00 | 19.00 | 25.00 | 32.00 | 41.0 |
| | Divident payout ratio (consolidated) | 31.2 | 30.4 | 34.7 | 28.0 | 29 |
| | Ratio of dividend to net assets (consolidated) | 1.9 | 2.2 | 2.2 | 2.2 | 3. |
| Other | Capital investment | 3,680 | 2,500 | 3,910 | 4,132 | 4,90 |
| | Depreciation (excluding goodwill) | 3,713 | 3,506 | 3,598 | 3,778 | 4,08 |
| | Research and development (R&D) cost | 1,440 | 1,566 | 1,631 | 1,893 | 1,97 |
| | Number of Employees | 1,894 | 1,884 | 1,895 | 1,904 | 1,88 |

Details of capital investments

| Compounds | 1,651 | 895 | 2,053 | 2,378 | 3,325 |
|----------------|-------|-----|-------|-------|-------|
| Films | 490 | 421 | 385 | 372 | 324 |
| Food Packaging | 263 | 291 | 225 | 274 | 479 |
| Other | 1,274 | 893 | 1,247 | 1,108 | 780 |

(Unit: million yen)

| Fiscal year | FY2020 | FY2021 | FY2022 | FY2023 | FY2024 |
|-------------------------|------------|------------|------------|------------|------------|
| Fiscal year end | March 2021 | March 2022 | March 2023 | March 2024 | March 2025 |
| Transportation | 24,310 | 32,457 | 38,090 | 40,004 | 41,120 |
| Daily Life & Healthcare | 25,037 | 30,688 | 33,492 | 34,055 | 36,809 |
| Electronics | 17,430 | 21,493 | 24,626 | 25,022 | 24,689 |
| Building & Construction | 21,033 | 25,154 | 27,186 | 26,601 | 25,450 |
| Other | 412 | 129 | 102 | 55 | 71 |
| Consolidated net sales | 88,224 | 109,923 | 123,497 | 125,739 | 128,141 |

(Unit: %)

| | | | | | (0::::: /5/ |
|-------------------------|------------|------------|------------|------------|-------------|
| Fiscal year | FY2020 | FY2021 | FY2022 | FY2023 | FY2024 |
| Fiscal year end | March 2021 | March 2022 | March 2023 | March 2024 | March 2025 |
| Transportation | 27.5 | 29.5 | 30.9 | 31.8 | 32.0 |
| Daily Life & Healthcare | 28.4 | 27.9 | 27.1 | 27.1 | 28.7 |
| Electronics | 19.8 | 19.6 | 19.9 | 19.9 | 19.3 |
| Building & Construction | 23.8 | 22.9 | 22.0 | 21.2 | 19.9 |
| Other | 0.5 | 0.1 | 0.1 | 0.0 | 0.1 |
| Consolidated net sales | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |

