

Note: This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.



**RIKEN TECHNOS CORPORATION**

# **Financial Results Briefing for the Fiscal Year Ended March 2025**

**May 20, 2025**



## SECTION

01

**Overview of Financial Results**

02

Segment Overview

03

Consolidated Earnings Forecast for the Year Ending March 2026

# Summary of Consolidated Financial Results for the Year Ended March 2025



(Unit: million yen)

	Results for year ended March 2024	Results for year ended March 2025	Year on year (YoY) change	YoY percentage change	Forecasts for year ended March 2025*
Net sales	125,739	128,141	2,402	1.9%	130,000
Gross profit	21,882	24,321	2,439	11.1%	-
Operating profit	8,775	10,488	1,713	19.5%	9,200
Ordinary profit	9,544	10,587	1,043	10.9%	9,500
Profit attributable to owners of parent	6,880	7,370	490	7.1%	5,200
Basic earnings per share (yen)	114.24	137.67	23.43	20.5%	95.54
ROS (%)	7.0	8.2	1.2	-	7.1

\* Initial forecast

Average naphtha price for year ended March 2025: 75,625 yen/KL, Average exchange rate for year ended March 2025: 151.47 yen/USD

- Gain on the sale of investment securities (sale of cross-shareholdings) in the amount of 1.5 billion yen was recorded as extraordinary income, with ¥1.1 billion reflected in net profit. By comparison, the gain on sale of investment securities in the previous fiscal year was ¥1.8 billion, with ¥1.3 billion reflected in net profit.
- Net sales and each profit metric reached record highs for the fourth consecutive fiscal year.

# Net Sales by Segment



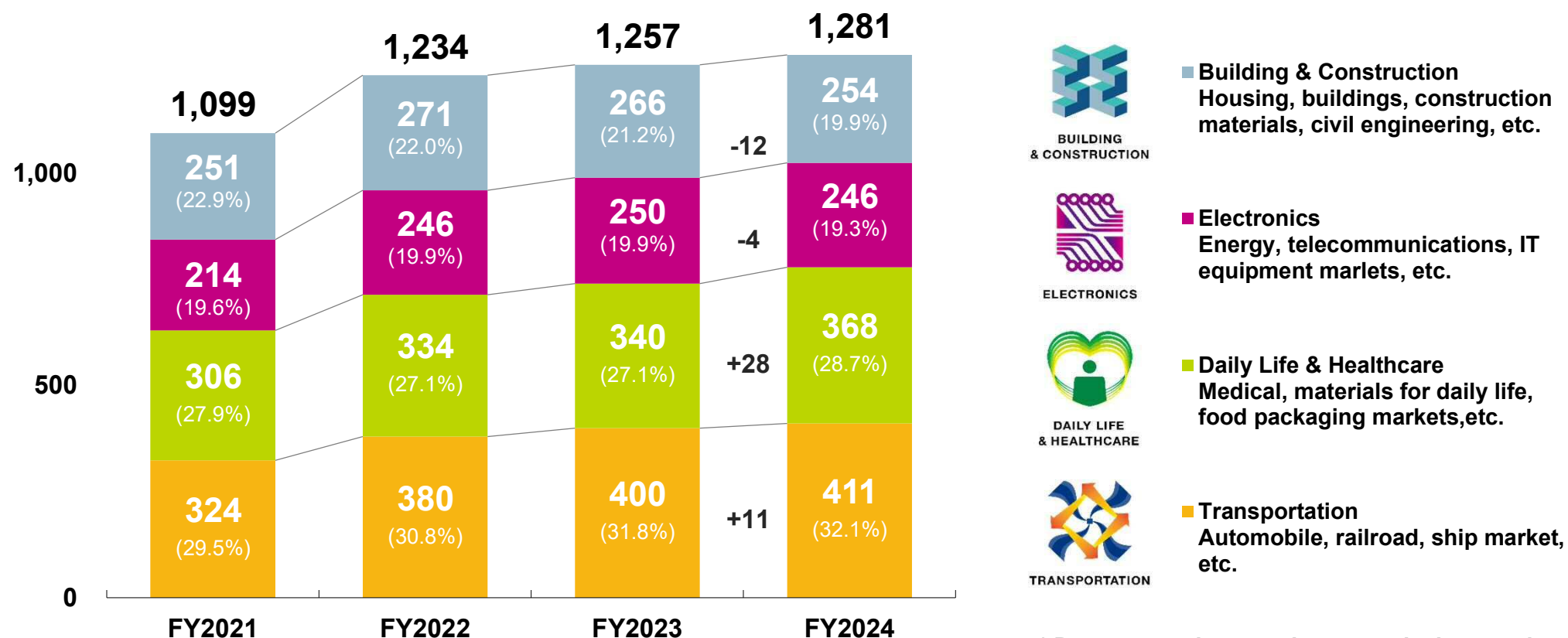
Net sales for year ended  
March 2025

**128.1 billion yen**

Increase of **2.4** billion yen from  
previous year (**1.9%** increase)

(Unit: 100 million yen)

1,500



\* Percentages in parentheses on the bar graph indicate each segment's share of overall results

# Net Sales by Region

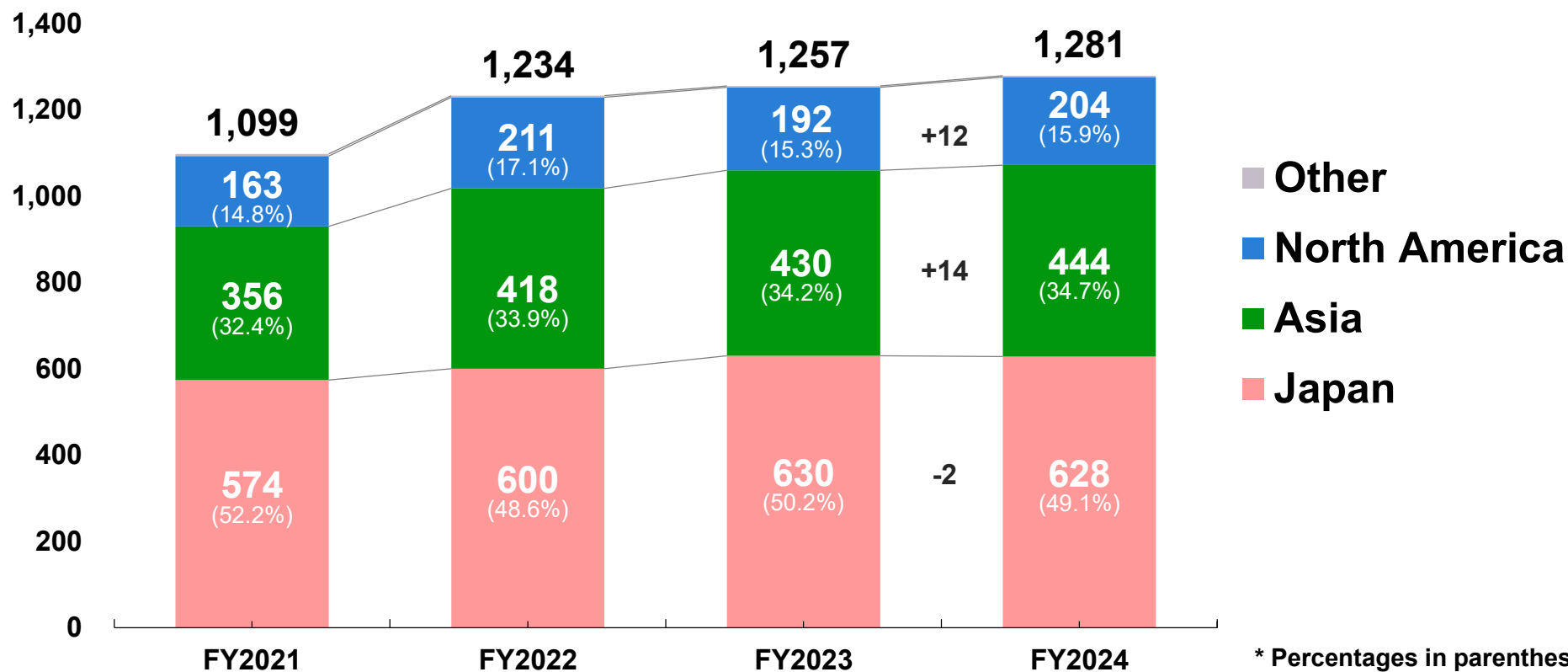


Net sales for year ended  
March 2025

**128.1 billion yen**

Increase of **2.4** billion yen from  
previous year (**1.9%** increase)

(Unit : 100 million yen)



Overseas  
sales ratio

47.8%

51.4%

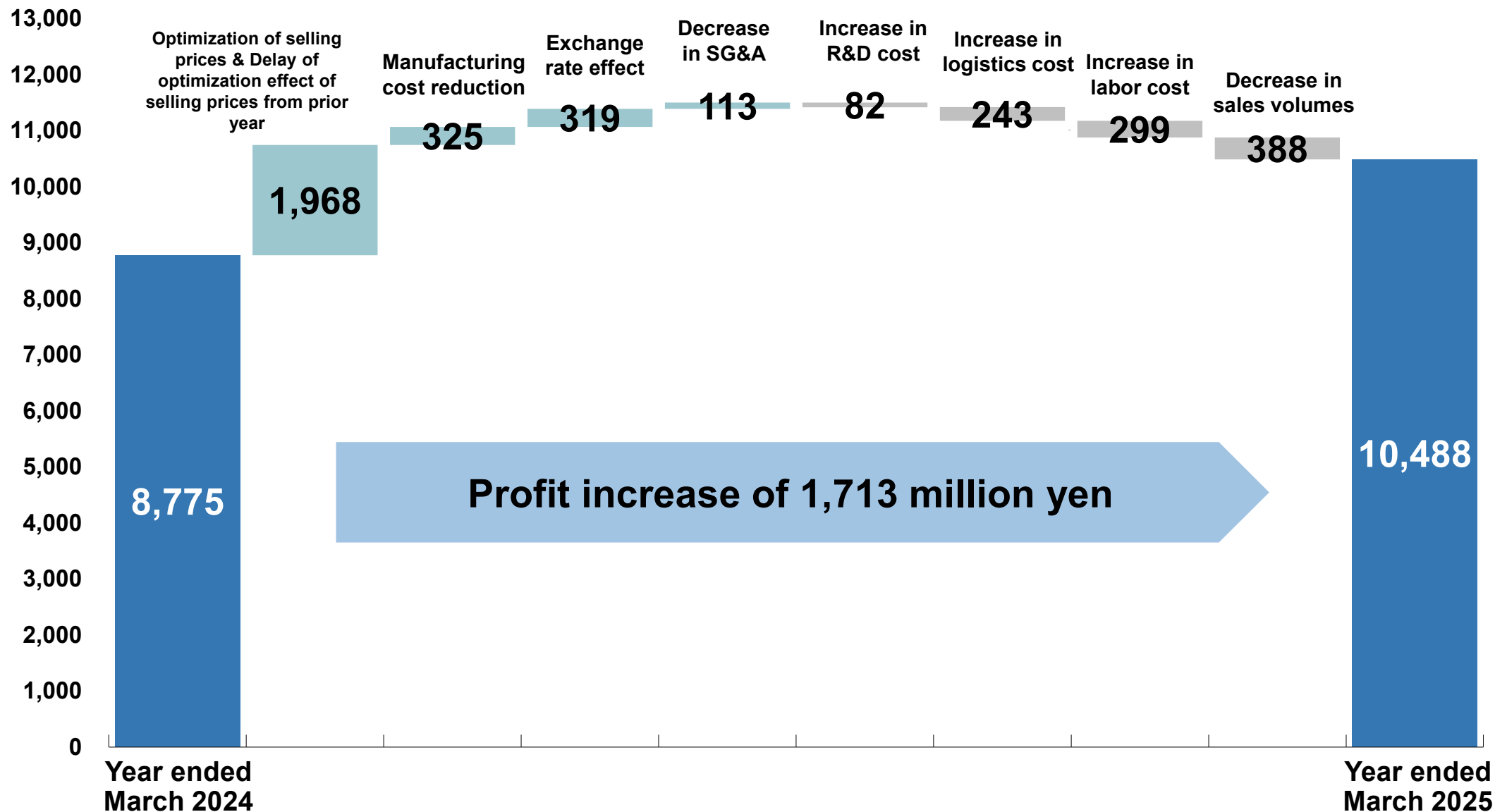
49.8%

50.9%

\* Percentages in parentheses on the  
bar graph indicate each segment's  
share of overall results

# Analysis of Factors Underlying YoY Change in Operating Profit

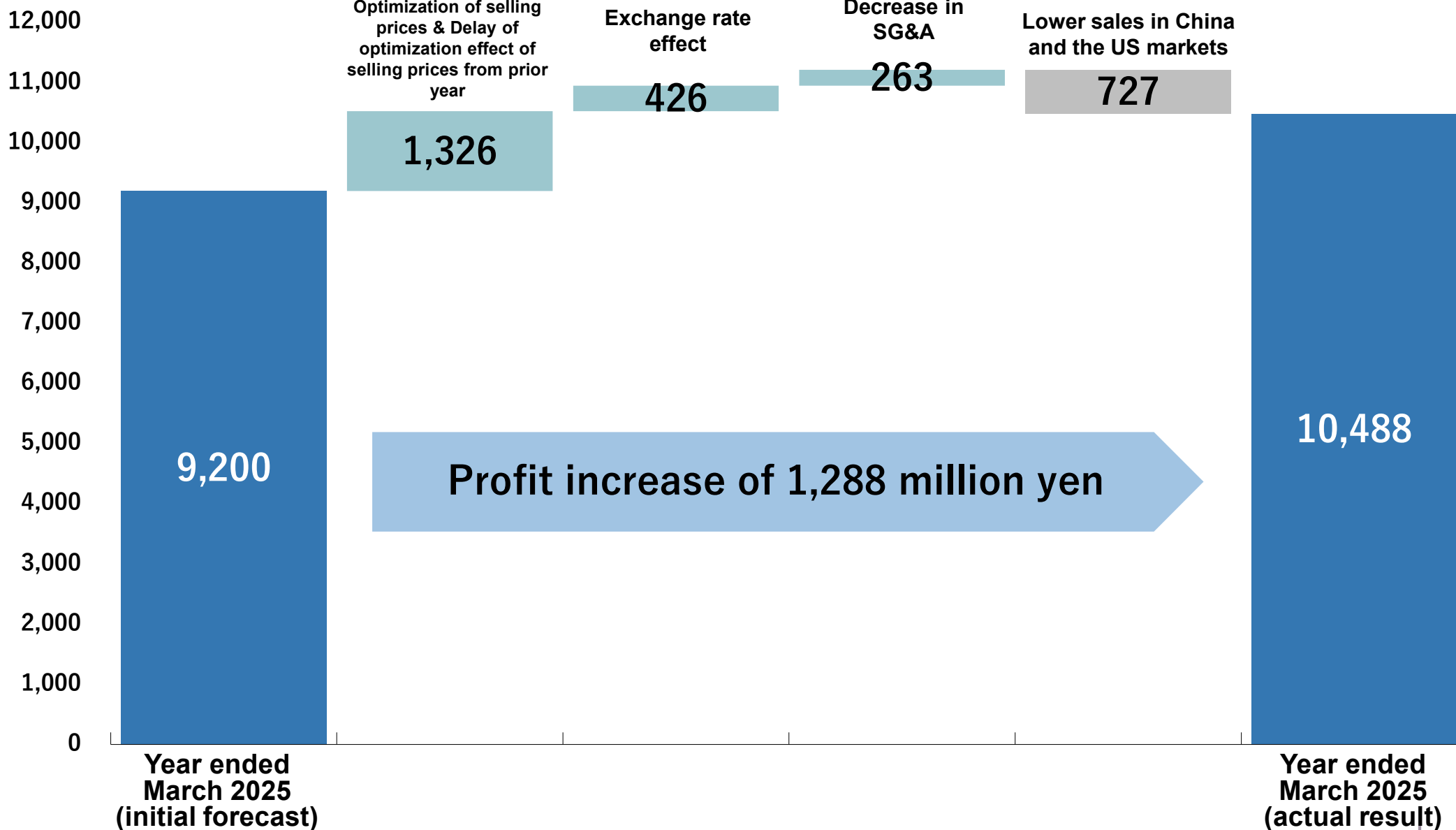
(Unit: million yen)



# Analysis of Factors Underlying Change in Operating Profit From Forecast



(Unit: million yen)



# Consolidated Balance Sheet



(Unit: million yen)

	March 31, 2024	March 31, 2025	Increase/ Decrease		March 31, 2024	March 31, 2025	Increase/ Decrease
Current assets	71,820	74,322	2,502	Liabilities	41,633	40,689	-944
Cash and deposits	21,879	24,472	2,593	Current liabilities	35,432	34,958	-474
Trade receivables	29,929	26,869	-3,060	Non-current liabilities	6,200	5,731	-469
Inventories	19,376	21,852	2,476	Net assets	74,017	75,780	1,763
Other	635	1,128	493	Share capital	8,514	8,514	-
Non-current assets	43,829	42,146	-1,683	Capital surplus	6,597	6,597	-
Property, plant, and equipment	28,475	30,583	2,108	Retained earnings	39,535	42,595	3,060
Intangible assets	2,247	2,646	399	Valuation difference on available-for-sale securities	6,526	3,615	-2,911
Investment securities	10,509	6,194	-4,315	Non-controlling interests	9,577	10,911	1,334
Investments and other assets	2,599	2,722	123	Other	3,268	3,548	280
Total assets	115,650	116,469	819	Total liabilities and net assets	115,650	116,469	819

- Trade receivables decreased due to shortened payback periods.
- Investment securities decreased due to the sale of cross-shareholdings.
- Interest-bearing debt was 11,799 million yen.



# Consolidated Statement of Cash Flows



(Unit: million yen)

	FY2023	FY2024	Increase/Decrease
a. Cash flows from operating activities	10,753	11,547	794
b. Cash flows from investing activities	-1,668	-3,152	-1,484
Purchase of property, plant, and equipment	-4,037	-4,298	-261
Purchase of intangible assets	-211	-481	-270
Proceeds from sale of investment securities	2,587	1,801	-786
Other	-7	-174	-167
c. Free cash flow (a + b)	9,084	8,395	-689
d. Cash flows from financing activities	-11,120	-6,512	4,608
Purchase of treasury shares	-7,000	-4,019	2,981
Dividends paid	-1,793	-1,867	-74
Other	-2,326	-625	1,701
e. Effect of exchange rate change on cash and cash equivalents	432	713	281
Net increase/decrease in cash and cash equivalents (c + d + e)	-1,602	2,595	4,197
Cash and cash equivalents at end of period	21,852	24,447	2,595

- Share repurchases were again implemented, continuing from the previous year.

## SECTION

01

Overview of Financial  
Results

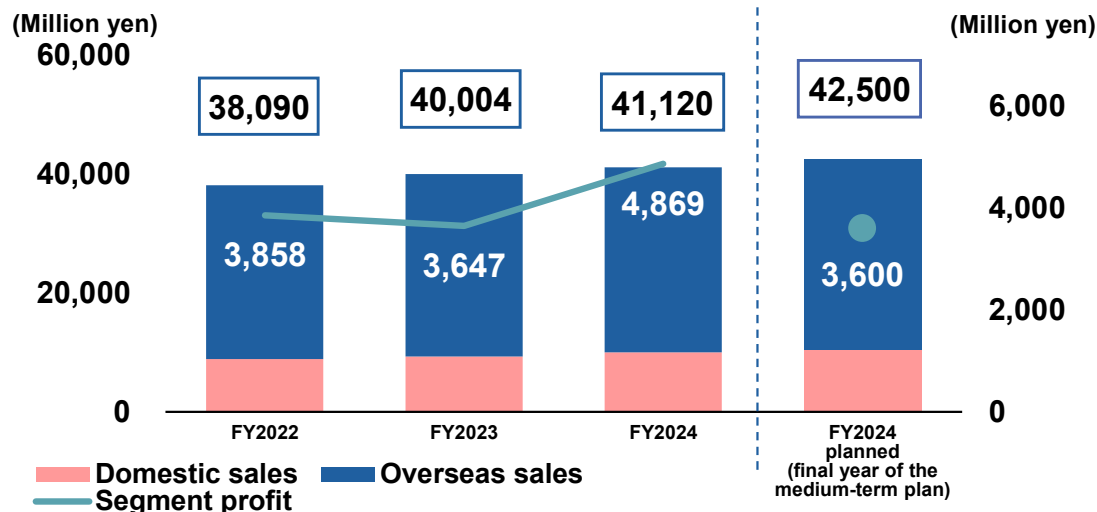
02

**Segment Overview**

03

Consolidated Earnings  
Forecast for the  
Year Ending March 2026

## Net Sales & Segment Profit

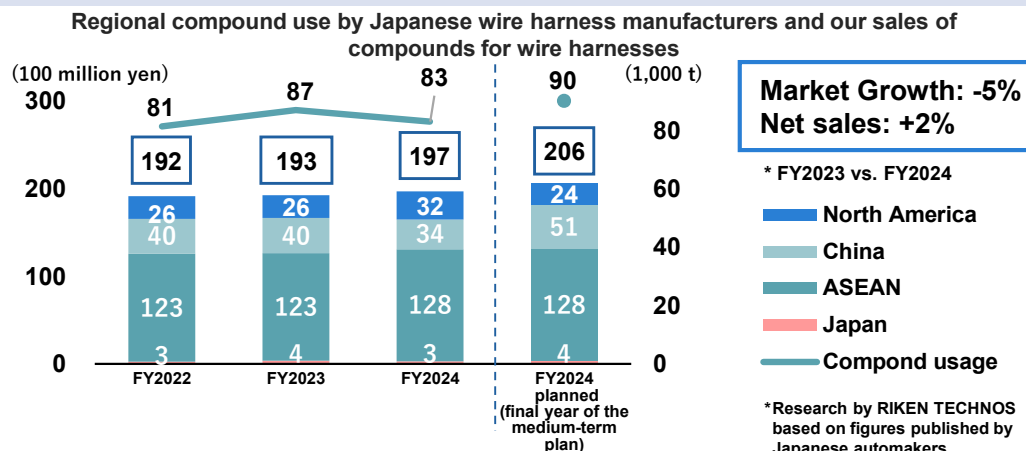


## Results for year ended March 2025

1,116 million yen revenue increase (+2.8%)  
1,222 million yen profit increase (+33.5%)

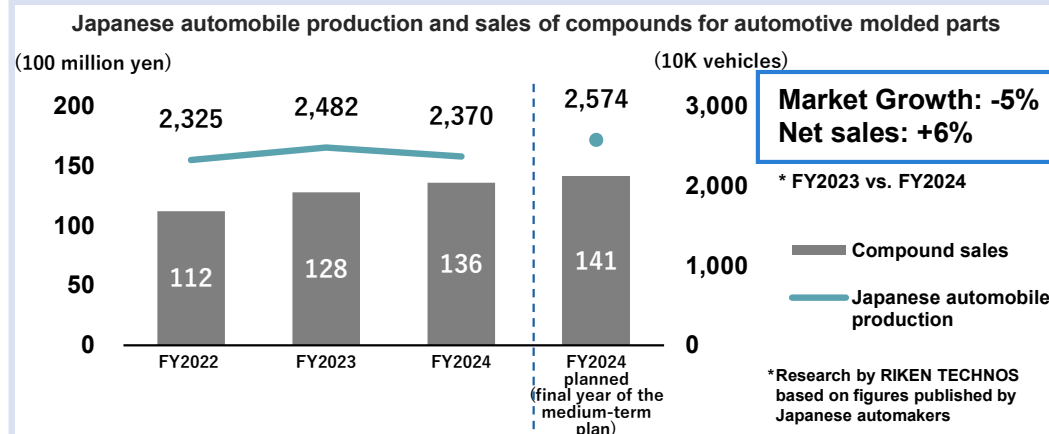
- In Japan, despite a decrease in automobile production, revenue increased due to higher sales of elastomer compounds and progress in reflecting higher costs for raw materials in prices.
- Overseas, although sales decreased in conjunction with lower Japanese automobile production in ASEAN markets, revenue increased due to higher sales in conjunction with increased Japanese automobile production in North America and progress in reflecting higher costs for raw materials in prices.
- Segment profit increased due to new sales expansion of elastomer compounds in Japan and optimization of selling prices in Japan and overseas.

## Focus Area ① Wire Harnesses



- Net sales increased due to the steady capture of Japanese customers and passing on surging costs for raw materials in prices
- Launched market-dominant compounds for thin-walled products
- Progress was made in acquiring new non-Japanese customers

## Focus Area ② Molded Parts for Automobiles

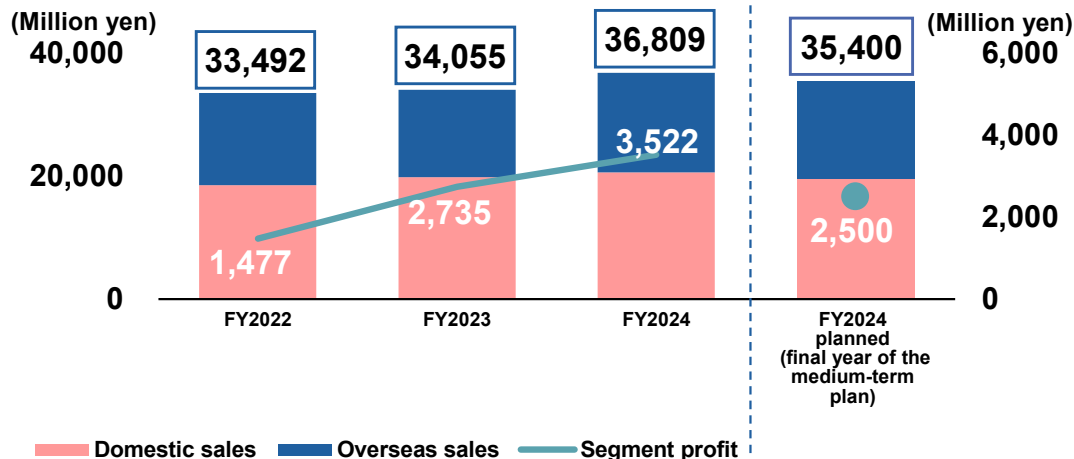


- Acquired large-scale projects from Japanese seal manufacturers globally
- Conducted overseas expansion of newly-acquired products in Japan for various functional parts

# Daily Life & Healthcare



## Net Sales & Segment Profit



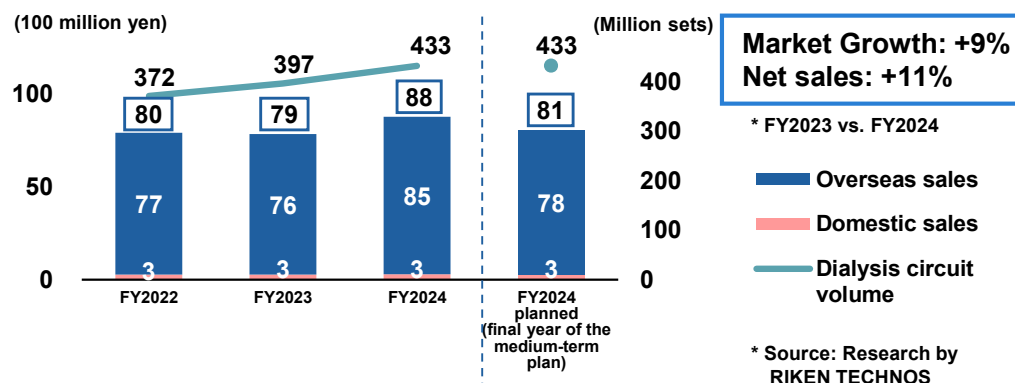
## Results for year ended March 2025

2,753 million yen revenue increase (+8.1%)  
787 million yen profit increase (+28.8%)

- Despite lower sales of PVC compounds for consumer goods, domestic revenue increased due to higher sales of small-roll wrap products and elastomer compounds for consumer goods.
- Overseas revenue increased due to higher sales of PVC compounds for medical and consumer goods.
- Segment profit increased due to higher sales of small-roll wrap products and higher overseas sales of PVC compounds for medical and consumer goods as well as sales price optimization.

## Focus Area ① Medical (PVC)

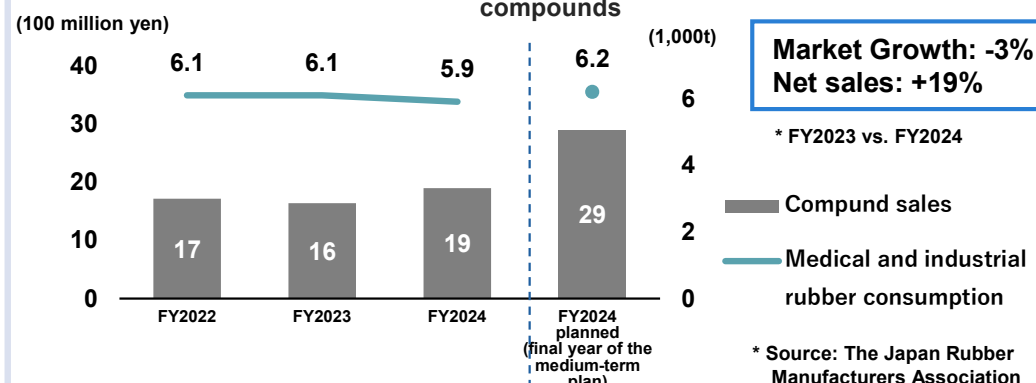
Global dialysis circuit sales volume and our sales of medical PVC compounds



- Increase sales of medical PVC compounds to Japanese customers in ASEAN
- Expand sales of medical PVC compounds to non-Japanese customers

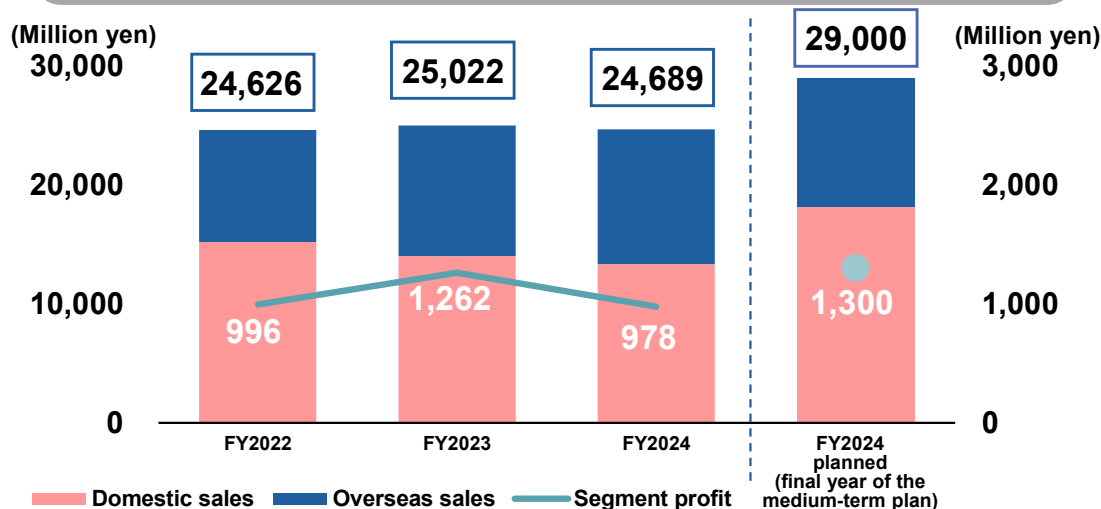
## Focus Area ② Rubber Substitutes

Domestic medical rubber production volume and our sales of rubber substitute compounds



- Increase sales of elastomer compounds for transfusion plugs in Japan
- Commence sales of cap sealing material to new customers in Japan
- Expand material approval activities for syringe gasket materials for overseas markets

## Net Sales & Segment Profit



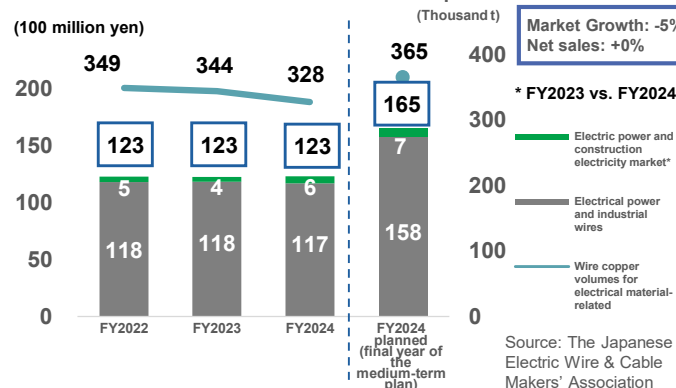
## Results for year ended March 2025

332 million yen revenue decrease (-1.3%)  
284 million yen profit decrease (-22.5%)

- Despite higher sales of compounds for robotics, FA, and semiconductors, domestic revenue decreased due to a decrease in sales of functional compounds and functional films
- Overseas revenue increased due to higher sales of PVC compounds in the Chinese, U.S., and Thai markets.
- Segment profit decreased due to lower sales of functional films.

### Focus Area ① Electric Power and Industrial Wires

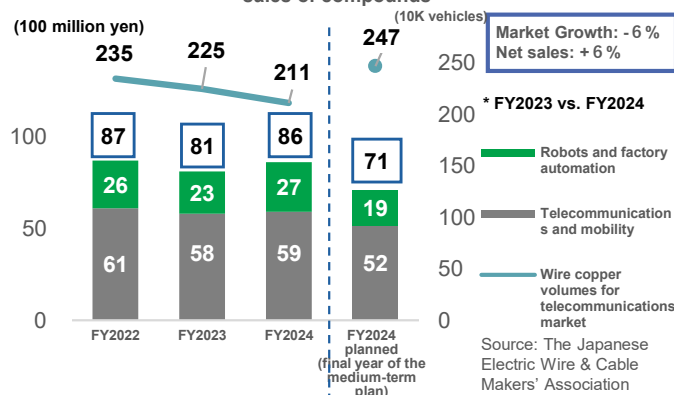
Domestic electric power and construction electricity market wire copper volumes and our sales of compounds



- In Japan, although the market for electric power and industrial wires slumped, sales of electric power construction electricity materials expanded, and revenue was flat.
- Sales of PVC compounds for power industry wires to the U.S. and Thailand increased, but sales to Indonesia decreased.

### Focus Area ② Telecommunications

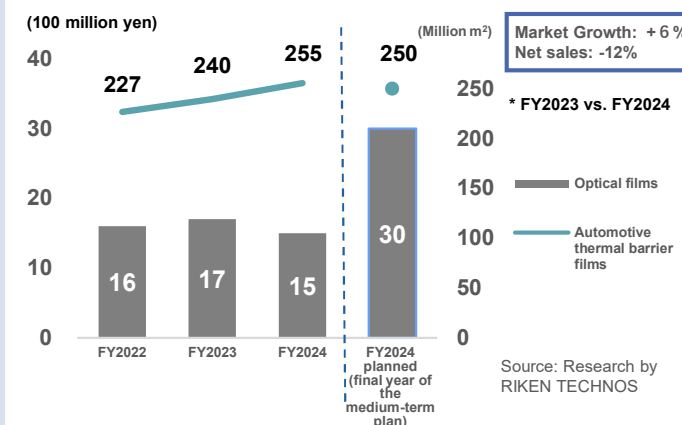
Domestic telecommunications market wire copper volumes and our sales of compounds



- Domestic revenue decreased due to lower sales of functional compounds.
- Overseas revenue increased due to expanded sales in the telecommunications market in Indonesia and in the robotics, factory automation, and equipment wires markets in China.

### Focus Area ③ Optical Films

Automotive thermal barrier film demand and our sales of optical films

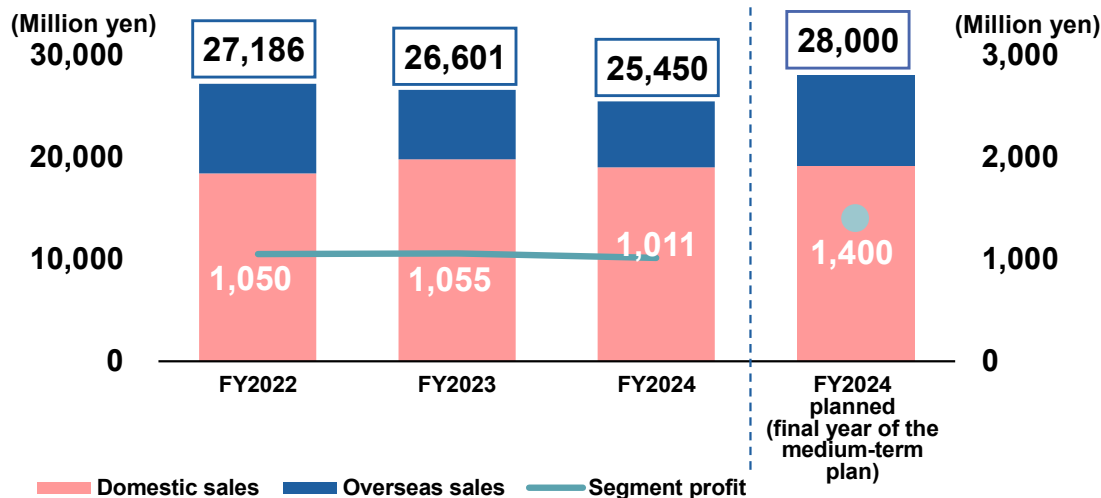


- Revenue decreased due to delayed introduction of new automotive thermal barrier films in ASEAN and sluggish sales of Japanese automobiles.

# Building & Construction



## Net Sales & Segment Profit

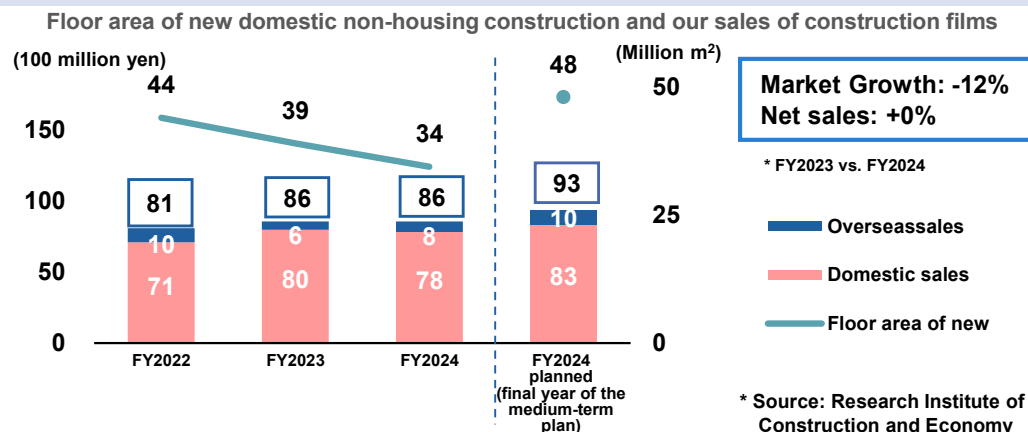


## Results for year ended March 2025

1,150 million yen revenue decrease (-4.3%)  
43 million yen profit decrease (-4.1%)

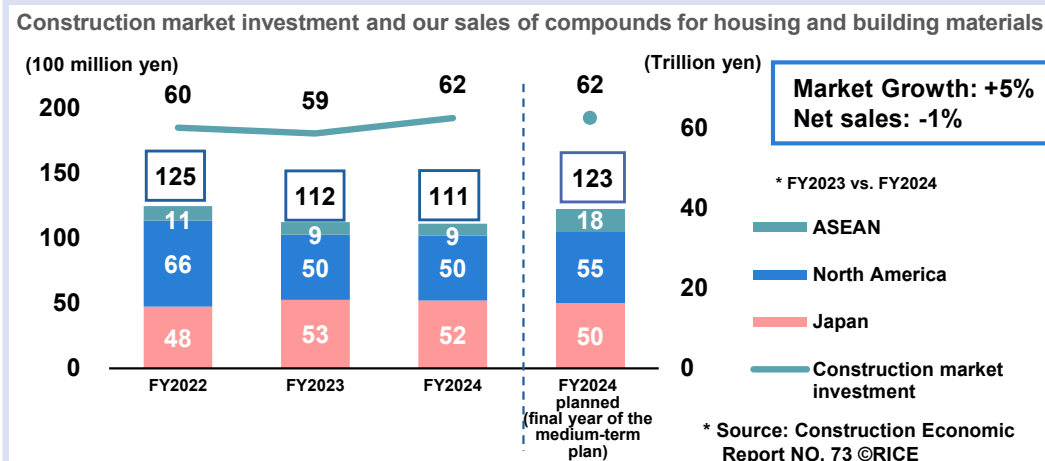
- Domestic revenue decreased due to lower sales of PVC compounds for resin sashes as special demand settled down as well as lower sales of films for building materials due to sluggishness in the construction market.
- Overseas revenue decreased due to lower sales of PVC compounds for the building materials market in the U.S.
- Segment profit decreased due to lower sales of PVC compounds in the domestic and overseas building materials markets.

## Focus Area ① Construction Films



- Domestic revenue decreased due to a weak market in conjunction with a decline in new construction starts and a decrease in sales as a special demand from design revisions settled down.
- Overseas revenue increased as efforts to expand sales to customers in Canada in the U.S. market progressed.

## Focus Area ② Housing and Building Materials



- Domestic revenue decreased due to lower sales caused by sluggish markets and delays in expanding new sales.
- Overseas, sales decreased and progress was not made in expanding new sales, and as a result, revenue was flat.

## SECTION

01

Overview of Financial  
Results

02

Segment Overview

03

**Consolidated Earnings  
Forecast for the  
Year Ending March 2026**

# Consolidated Earnings Forecast for the Year Ending March 2026



(Unit: million yen)

	Actual results for year ended March 2025	Earnings forecasts for year ending March 2026	Year-on-Year change	
			Difference	Growth rate
Net sales	128,141	134,000	5,859	4.6%
Operating profit	10,488	10,500	12	0.1%
Ordinary profit	10,587	10,300	-287	-2.7%
Profit attributable to owners of parent	7,370	5,800	-1,570	-21.3%
Basic earnings per share (yen)	137.67	113.33	-24.34	-17.7%
ROS(%)	8.2	7.8	-0.4	-
ROE(%)	11.4	8.7	-2.7	-

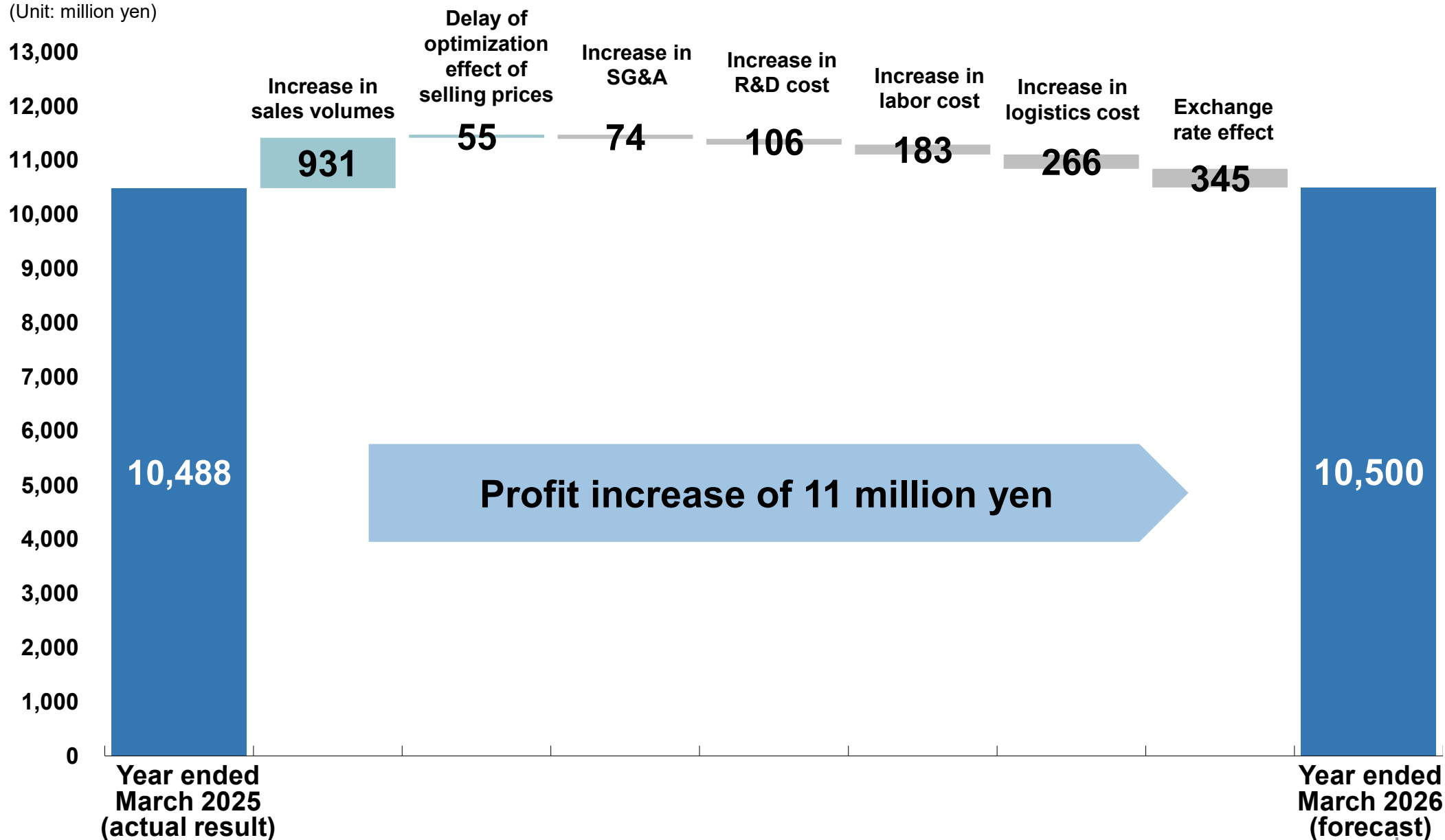
Projected domestic naphtha price: 70,000 yen/KL; Projected exchange rate: 140 yen/USD

- Although sales volume is projected to increase, operating profit is expected to remain flat assuming an exchange rate is 140 yen/USD.
- Net profit for the previous fiscal year includes 1.1 billion yen in gains on the sale of investment securities.
- Conditions are expected to remain uncertain including the possibility of a global economic downturn due to tariff rate hikes by the U.S.
- The Group conducts business based on local production for local consumption, and there will be little direct impact, but it is necessary to continue monitoring the indirect impacts including impacts on customers.



# Analysis of Factors Underlying Change in Operating Profit for Year Ending March 2025 (Forecast)

(Unit: million yen)



# Disclaimer

Plans, projections, strategies, and other statements that are not historical facts presented in this document constitute forward-looking statements based on information available at the time of preparation and involve various risks and uncertainties. Actual results may differ significantly from these projections due to changes in the business environment and other factors. Furthermore, information presented in this document concerning companies other than the Company or its group companies is based on publicly available information. The Company does not guarantee the accuracy of such information.

**For inquiries, please contact:**

**[webmaster@rikentechnos.co.jp](mailto:webmaster@rikentechnos.co.jp)**

**Corporate Planning Department / Accounting Department**

